



Discover How Shopalyst Curated Audiences Drive Higher ROAS

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Context

P&G Philippines was looking for a way to make their media more efficient on digital given that they were currently reaching non-target consumers with broad targeting, and needed an alternative solution for precision targeting to drive higher relevance and engagement from their ads.



Solution

Using Shopalyst's Audience Builder, **P&G Philippines** curated targeting signals that best represent what category shoppers are buying and browsing **across 6 brands**.

This was activated across campaigns with a **monthly refresh of targeting signals based on campaign performance**.

Objectives

Results

Across brands, their reach goals were achieved at a lower cost with higher clicks achieved.

They were also able to scale this approach across their portfolio to deliver reach consistently at a lower cost of media

100%

Targeted Reach Achieved
at a higher frequency

>10%

Increase in Clicks

**Lower
CPM**

vs benchmark



Shopalyst's Audience Builder enabled us to reach consumers at scale while ensuring our targeting was relevant on digital media. This precision targeting approach helped us reach the right consumers, delivering reach as per plan with higher engagement at a lower cost of media, unlocking better

Lawrence Matthew Lin

Senior IT Manager - Marketing Technologist

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